DanPilot

Products & Pricing 2026

Updated May 1st 2026

Transit Pilotage & related services

YOUR TIME, YOUR SAFETY – OUR COMMITMENT

PREAMBLE

At DanPilot, our aim is to ensure an optimal pilotage operation for our customers, adhering to the expectations of all parties involved with regards to time, safety and reliability.

To continue our dedicated service to our customers, we are maintaining our focus on meeting the requirements of our customers and the shipping industry for fixed pricing and dependable service.

For calculation of our rates, please refer to our website www.danpilot.dk as always, in addition to below explanation of our rate policy for transit pilotage and related services.

RATE STRUCTURE

The applicable rate charged for a given port pilotage is calculated based on the following elements:

Basic fee

The basic fee is standard fee for all transit pilotages. (2026: DKK 6.616)

Vessel fee

Vessel fee is calculated based on the dimensions of the vessel, and the draft during pilotage.

Pilotage fee

Pilotage fee is calculated based on the dimensions of the vessel, draft during pilotage and route piloted.

Travelling expenses

A charge levied on the above elements, covering the expenses and time associated with the transport of the pilot to/ from the vessel.

ORDERING PILOTAGE

When calculating the rate of the pilotage service provided, below types of orders are considered:

TRANSIT PILOTAGE

DanPilot - Transit ☐ One pilot is supplied on board 🕓 Minimum 18 hrs. notice

If two pilots are requested on the distances Gedser-Skagen and Bornholm-Skagen (or vice versa), a nonstop option with two pilots onboard is available at a fixed price as an addition to the basic rate structure as per below

DanPilot non-stop Gedser- Skagen	☐ Two Pilots are supplied on board for nonstop	☐ DKK 14.170
DanPilot non-stop Bornholm-Skagen	☐ Two pilots are supplied on board for nonstop	☐ DKK 14.170

Nonstop pilotage must be ordered with 18 hours notice to ETA

SLOW STEAMING FEE

Vessels navigating at a speed of less than 11.0 knots on average, unless ordered by the Pilot to do so, will be subject to a Slow Steaming Fee (2026: DKK 14.170,-) which is added to the invoice.

If vessel navigates at a speed of less than 9.0 knots, the pilotage fee will be calculated as a Special Price by DanPilot Customer Relations on the basis of the actual speed of the vessel. Speed is calculated as SOG on the basis of the piloted distance and the time from pilot embarkation to pilot disembarkation.

BUNKERING PILOTAGE

Pilotage of bunker vessels in relation to bunkering operations in Danish straits.

Pilotage is calculated with a fixed Bunkering fee as an addition to the basic rate structure as per below.

Bunkering fee	☐ Copenhagen, Kalundborg & Skagen Anchorage	☐ DKK 3.815

Bunkering pilotage must be ordered with 18 hours notice to ETA.

WAITING TIME

Waiting time is added to the invoice in the event that a pilotage is not commenced within 30 minutes of the accepted ETA, or in the event that the pilotage is halted due to weather, provisioning, bunkering, machinery repairs or any other reason not due to the pilotage operation or the navigation of the Vessel, and the pilot remains onboard.

Waiting time	☐ Per commenced hour	☐ DKK 2.347

CANCELLATION

In the event that an order is cancelled, the following fees are imposed.

If >6 hours between time of cancelling and ETA	☐ No charge
If <6 hours between time of cancelling and ETA	☐ Cancellation Fee (DKK 6.258)
If cancelled after ETA or if the pilotage has been commenced	Pilotage is charged at full price

*Pilotage is deemed having commenced when pilot sets first foot on vessel, pilot ladder or pilot boat whichever occurs first

LATE ARRIVAL DISCOUNT

In the event that the pilot commences* the pilotage later than the accepted ETA in accordance with the official notice requirements by more than 4 hours, and the delay is not caused by faults/errors or omissions by the customer/vessel/agent or their servants, or in the event of force majeure, DanPilot will subtract a Late Arrival Discount on the rate of the pilotage.

☐ 25 % discount on the rate of the pilotage is deducted. ☐

A pilotage is deemed commenced upon the pilot setting first foot on the pilot ladder.

SERVICE TRIPS

For assistance with on-/offsigners by use of DanPilot pilot boats, or delivery of parcels to transiting vessels.

Service trips are invoiced based on time spent as per below;

Service trip in connection with pilot operation

At Skagen or Gedser:	☐ Per commenced hour	DKK 5.000
Any other location:	☐ Per commenced hour	DKK 10.000

Service trip not in connection with pilot operation

At Skagen or Gedser:	☐ Per commenced hour	DKK 9.000
Any other location:	☐ Per commenced hour	DKK 11.000

Service trips must be ordered with 18 hours notice to ETA.

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